

COMPANY PROFILE

Machinery, tools, accessories and consumables for production, transportation, mechanical, electrical, mining and safety.



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INTRODUCTION

JTB Industrial Solutions specializes in the procurement, import, export, logistics and long haul transportation of engineering machines, tools, parts, accessories and consumables - as well as electrical products related to high voltage power conversion, distribution, network and transmission systems.

LOCATION & FOOTPRINT

We are based in Johannesburg, (ZA) and Maputo. We service businesses in other Sub Saharan countries such as Botswana, Namibia Zambia and Zimbabwe.



HISTORY

JTB was registered and started trading in 2019. Despite the Covid 19 pandemic, the company has seen significant growth in revenue, new product lines, additional services, value-added partnerships and a larger customer base in neighbouring countries - demonstrating a unique, in-demand offering for, and satisfaction from over 70 businesses in our target sectors.



Johannesburg Headquarters & Warehouses

SECTORS WE SERVE

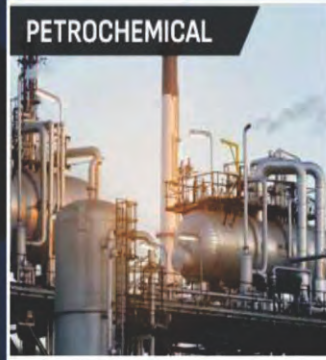
MINING



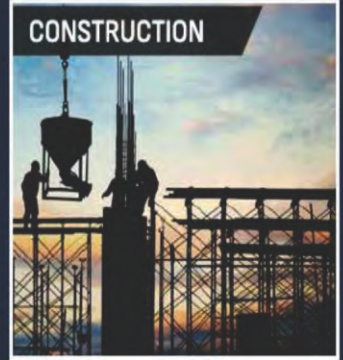
ENGINEERING



PETROCHEMICAL



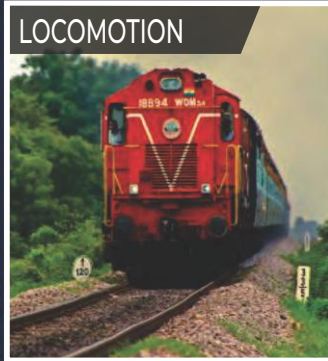
CONSTRUCTION



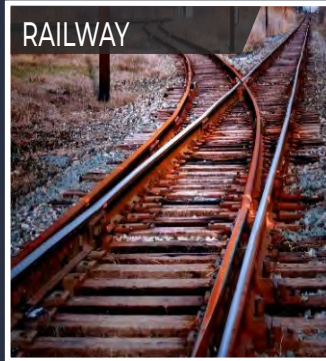
AUTOMOTIVE



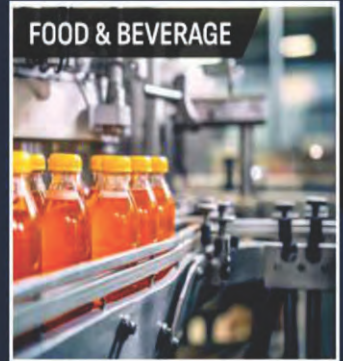
LOCOMOTION



RAILWAY



FOOD & BEVERAGE



OUR MOST POPULAR EQUIPMENT SALES

MECHANICAL

Bearings, Split-Sets, Gearboxes, Lifting Equipment, Mechanical Seals, JTB Engineered Pulleys



LIGHT DUTY & HEAVY DUTY VEHICLES

Automotive Hand Tools, Filters, Tyres, Consumables.



VALVES, PUMPS & PIPING

Knife Gate Valves, Butterfly Valves, Diaphragm Pumps, Centrifugal Pumps, Submersible Pumps, HDPE Piping, Seamless Stainless Steel Piping, etc.



RAILWAY & LOCOMOTIVES

Wagons, Coaches, Wheelsets, Bogies, Gearcases, Turbos and Consumables.



ELECTRICAL MATERIALS

Low Voltage, High Voltage, Transformers, Cables, Circuit Breakers, Level Sensors.



PERSONAL PROTECTIVE EQUIPMENT

(PPE) Safety Boots, Safety Vests, Workwear, Helmets, Goggles, Gloves, etc.



MACHINE TOOLS & ACCESSORIES

Cutting Tools, HSS and Carbide, Measuring Equipment, Drills and Taps, Work Holding, Lathes, CNC Machines.



MISSION



"Take care of your people and your people will take care of you"
- Jeff Whiteman, president and CEO of Empire Southwest.

JTBs core ethos centres around humanitarianism. After all, it's people as a collective, community, family or group that makes any successful endeavour possible. Focusing on the human element at all times, enables us to make more meaningful decisions, establish higher levels of integrity and evolve from simply providing - to being compassionate and responsible.

We are acutely aware that through providing work for one employee, we are feeding at least another three people, - therefore, our primary responsibility is to and for, our work 'family'.

"People buy from people that they know, like, and trust"
- Bob Burg, Endless Referrals (Book)

Our rapid growth can be attested to our customers' and suppliers' trust in us and our commitment to providing solutions to improving their respective pursuits.

We believe in not only being honest, fair or providing products and services - but rather see ourselves as, dedicated, ethical, partners of choice in the larger business community.



VISION

"To be the preferred, specialised, multidisciplinary procurement and logistics partner, to the sectors that we serve."

EMPOWERMENT



HEALTH AND SAFETY

JTB Industrial Solutions is committed, at all times to the protection of our employees' and our customers/suppliers health and safety. The company ensures that it complies with all health and safety/regulatory protocols, including any Covid-19 requirements.

PROTECTION OF PERSONAL INFORMATION ACT (POPIA)

South Africa's Protection of Personal Information Act (POPIA) exists to protect individuals from potential harm by protecting their personal information. We ensure that we are compliant with the Act and all privacy regulations.

BROAD-BASED BLACK ECONOMIC EMPOWERMENT (B-BBEE)

JTB has been certified as a Broad-Based Black Economic Empowerment (BBBEE) Level 1 contributor. Our rating has positive implications for our customers, including assisting them to improve their BBBEE ratings and procurement points. This is because, at the Level 1 rating, we are able to offer a procurement rating of 135 percent, which in turn assists customers with their ratings and competitiveness in the marketplace.

As a company, JTB Industrial Solutions is also committed to diversity in the workplace, and to the ongoing development of South Africa, its people and economic transformation.

GLOBAL-LEADING, QUALITY BRANDS AND PRODUCTS



We personally research, inspect, assess and vet our suppliers and products by visiting (where possible), their management teams and production facilities.



JTB Import & Export Distribution



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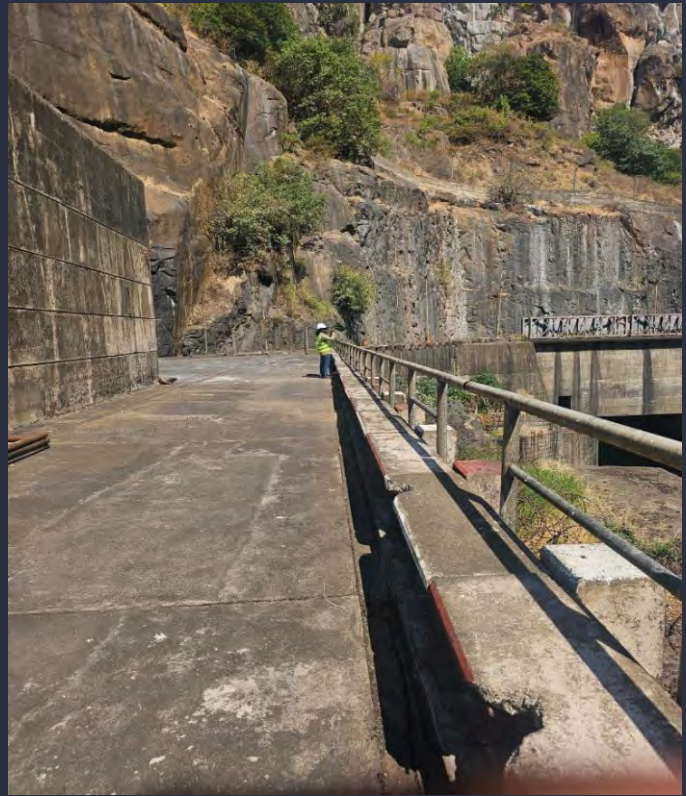
Dispatch Team



Further education & Training



Site Visits & Consultations



MANAGEMENT TEAM



Founding members, Managing Director Joash David and Operations Manager Peter Hughes, collectively have more than 50 years experience in the engineering and tooling industry. Along with the JTB team expect dedicated, efficient and streamlined performance throughout the procurement value chain.



Our Team

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